

TRU EXPANDS APPROVED SECURITY VENDORS



We have worked relentlessly to optimize our processes and increase our list of available strategic security relationships to serve the construction industry. Developers and contractors face tremendous risk from potential thieves and arsonists. We understand finding and implementing security solutions can become costly. Guided by our industry leading expertise, we have a rigorous vetting process to find best in class service providers.

Security Vendors

- ◆ Significantly increased our list of approved security vendors
- ◆ Implemented our Security Vendor Vetting Program

Vendor Accountability

- ◆ Performance Guarantee
- ◆ Camera Audits

Value Proposition

TRU Approach

We take the time to vet security relationships to empower our insureds to select quality security surveillance. TRU is working diligently to increase the number of security vendors while maintaining our high standards of effective security. We continue to review and add relationships to provide options for insureds to receive excellent service coupled with more competitive prices.

Performance Guarantee

TRU has advocated on behalf of our insureds to ensure security vendors have “skin in the game.” TRU-Approved security vendors must provide a performance guarantee, indemnifying insureds for loss or damage caused by vendor negligence, subject to certain terms and conditions, up to a maximum of \$1,000,000 (or 10x the cost of the subject system, if a lesser value than \$1m). This significant performance guarantee incentivizes these vendors to provide high quality and prompt services while protecting the insured's deductible and overlying insurance program.

Who Watches the Watchmen?

While adding new strategic security relationships benefits the market as a whole, it is of the utmost importance that our stakeholders receive a valuable and effective product. Our Camera Audit process was created to do just that by providing your clients an advocate with their security provider so that their assets maintain full perimeter coverage.

Contact TRU today by emailing:

New Vendor Requests: security.vendor.application@truins.com

Security Modification Requests: security.modification@truins.com

Camera Audit Questions: tru.camera.audit@truins.com

Security Proposal Approval: trusecurity.proposal@truins.com

To view TRU's current lineup of approved security vendors, please visit:

[truins.com/loss-control/
#preferred-security-vendors](https://truins.com/loss-control/#preferred-security-vendors)

or scan the QR Code below.



TRU Vendors are independent third party service providers. The decision to select, hire and/or manage any of these third party service providers is the sole responsibility of the end user. These third-party vendors are not agents for, not joint ventures of, not employed by, and do not work for TRU. TRU assumes no liability for any products, services or training provided by or purchased through these third parties. TRU does not make and expressly disclaims any warranty, guarantee, or promise, whether expressed or implied, including, without limitation, any implied warranty of merchantability, fitness for a particular purpose, the suitability or quality of work or materials to be used and/or installed by, or the workmanship of the third party service providers selected and hired by the end user.

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