



MARINE INSURANCE PROGRAM

STOCK THROUGHPUT PROTECTION FOR THE WINE INDUSTRY

At Trident, we offer bespoke insurance and risk management solutions to help protect your client's winery and its assets. Our tailor-made product for the wine industry will help manage the risk profile that your business faces, so that your clients can focus on what is important, delighting their customers.

COVERAGE

- We underwrite all aspects of the Winery industry including Distributors, Processing, Importers/Exporters, Contamination and Leakage.
- End to end coverage, starting at the time the grape is picked right through to final customer delivery
- Customized valuation, including selling price for vintage and non-vintage wines
- Contamination coverage, including Leakage, Spoilage, caused by breakdown, Derangement of refrigeration equipment or failure to maintain temperatures
- Seamless "All Risk" policy covering inventory from your raw material to finished and sold product worldwide in Transit, Storage and Processing

POLICY BENEFITS

Significant Cost Savings – The Marine market combines Transit and Stock, which can be more competitive than separate traditional Cargo and Property placements.

Reduction in Deductibles – Where the Property deductible operates on a percentage of values basis, by removing the stock values.

Locations – Bottling plants, blending buildings, tank storage and barrel/cask can be expressly considered as separate locations.

KEY FEATURES

- Continuous cover throughout the supply chain, manufacturing/warehousing, and distribution
- Enhanced temperature deviation, decay and deterioration coverage throughout the supply chain cycle
- Enhanced bespoke valuation provisions
- Coverage available for named Wildfire on a Full Policy Limit
- Catastrophic Coverage for Earthquake, Windstorm and Flood
- Local insurance policies with comprehensive regulatory compliance
- Comprehensive Brands & Labels coverage and Assured's control over "suspect" damage / fear of loss
- Trade and Voyage Disruption and Extra Expenses coverage for both inventory and Transit risks

Trident Marine Managers is a leading specialty marine Managing General Underwriter (MGU) dedicated to serving the insurance needs of the maritime industry in the United States and Gulf of Mexico since 1982.

Trident is a full-service MGU with a consistent track record for growth and profitability and we are able to deliver capacity and solid protection.



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